



# Investing in Affordable Housing – A Radical Rethink

Tuesday 15 December 2009  
Grosvenor Hilton, Edinburgh

**GUEST SPEAKERS INCLUDE:**

Aidan Grisewood, Scottish Government  
Gordon Campbell, Director, Dunfermline Building Society  
David Spilsbury, Head of Finance, East Lothian Council  
Stephen Gibson, Director, Cordale Housing Association  
Robert McDowell, Director Development Consulting, DTZ  
John Blair, Director of Commercial Services, Midlothian Council  
Neil Clapperton, Director, Grampian Housing Association  
Kathleen Dunmore, Consultant, Three Dragons  
Chris Jones, Treasurer, Places for People

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With Scotland is facing its worst economic downturn in recent times, tightened public spending and less money in next year's Affordable Housing Investment Programme, the time is right for a radical re-think about how we invest in new affordable housing.

Following research, by CIH Scotland, we are proud to bring you this unique event to discuss and influence a variety of innovative approaches to investing in affordable housing development. With a wide range of speakers in attendance from across the UK, this event will provide the opportunity to have a full and frank discussion on future funding vehicles.

This one day event will:

- outline new and innovative approaches to financing new affordable housing including:
  - investment products including bonds, pensions
  - local authorities lending
  - development without subsidy
  - local housing funds and mortgages
  - mid market rent models
  - housing trusts, cooperatives
- discuss the tried and tested methods and how these can be improved
- share learning and good practice
- provide plenty of opportunity for discussion and debate

The Scottish Government will be in attendance to set the scene and outline its thinking on potential investment vehicles in the future. In addition, we have forward thinking speakers on approaches that could provide solutions to increasing housing supply in Scotland.

This event will also see the launch of new CIH research in this area from Scotland and beyond and will provide an opportunity for delegates to shape and influence the Scottish Government's future thinking in this area.

This event will be ideal for those working or interested in affordable housing development, management, finance, policy including heads of housing, chief executives, housing developers, managers, board members and consultants.

For further information and to book a place complete this booking form or contact [lovely.soares@cih.org](mailto:lovely.soares@cih.org) or 0131 225 4544.

## **Get your message across through exhibition and sponsorship**

To find out more about the opportunities available at this or any CIH Scotland event contact Sophie Strang on **0131 225 4544** or email [\*\*sophie.strang@cih.org\*\*](mailto:sophie.strang@cih.org)

# Programme

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- 9.15**      **Registration – Tea and Coffee**
- 10.00**     **Opening and Welcome from Chair**  
Craig Stirrat, Chair, CIH Scotland
- 10.15**     **Time for a Rethink?**  
Aidan Grisewood, Scottish Government
- 10.35**     **Building with Less – Bridging the Gap**  
Gordon Campbell, Director, Dunfermline Building Society
- 11.00**     **Discussion Forum**
- 11.15**     **Break**
- 11.30**     **Council as Lenders?**  
David Spilsbury, Head of Finance, East Lothian Council
- 11.55**     **Business Approach to Housing Investment**  
Stephen Gibson, Director, Cordale Housing Association
- 12.20**     **Mid Market Solutions**  
Robert McDowell, Director Development Consulting, DTZ
- 12.45**     **Discussion Forum**
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- 13:00**     **Lunch**
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- 14.00**     **Midlothian Experience**  
John Blair, Director of Commercial Services, Midlothian Council
- 14.25**     **Farewell to Alms – Building Without Subsidy**  
Neil Clapperton, Director, Grampian Housing Association
- 14.50**     **Break**
- 15.05**     **Local Housing Funds – A Local Solution?**  
Kathleen Dunmore, Consultant, Three Dragons
- 15.30**     **Investments & Bonds**  
Chris Jones, Treasurer, Places for People
- 15.55**     **Overview and Question Time**
- 16.15**     **Close**

For updates on our Programme visit our website at [www.cih.org/conferences](http://www.cih.org/conferences)

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## BOOKING FORM

Title	First Name	Last Name	Job Title	Membership No
Mr/Mrs/Ms				
Mr/Mrs/Ms				
Mr/Mrs/Ms				

Do any of the above have any special access needs or dietary requirements? CIH can supply supporting material in Braille, Large Print, or on Audio Tape, and can arrange for Hearing/Induction Loops and other support at events. Please inform us of any requirements at point of booking.

<b>Organisation</b>			
<b>Delegate invoice address</b>			
<b>Tel No:</b>		<b>Fax No:</b>	
<b>Contact name</b>			
<b>Contact email address</b>			
<b>Delegate correspondence email address:</b>			
<b>Where did you hear about this event:</b>			

PLEASE TICK APPROPRIATE FEE <input checked="" type="checkbox"/>	
Fee for contributing organisation £195 plus VAT <input type="checkbox"/>	CIH student member in full-time education £50 plus VAT <input type="checkbox"/>
Fee for non-contributing organisation £245 plus VAT <input type="checkbox"/>	CIH student members (not in full-time education) receive a 50% discount on the appropriate fee <input type="checkbox"/>
Voluntary Group £100 plus VAT <input type="checkbox"/>	

### Please post or fax to:

The Chartered Institute of Housing  
6 Palmerston Place  
Edinburgh, EH12 5AA  
Tel: 0131 225 4544  
Fax: 0131 225 4566  
email: scotland.training@cih.org  
website: www.cihscotland.org

**Your work is our business.**

### Notes on booking

- 1 We will invoice you after the event. **Please do not send payment with this booking.**
- 2 If you cancel this booking more than 10 days before the start of the event, you will be charged a £30 administration charge. If you cancel this booking within 10 days of the start of the event, you will be charged the full fee.
- 3 If at the time of booking, you do not know who will be attending the event, please let us have the names no later than two weeks before the event.
- 4 \*CIH reserves the right to change advertised speakers and programme without notice.
- 5 CIH Members who have chosen their flexible benefit option as 'discount on courses & events' will receive 10% discount on the appropriate fee.