

THE BIG PICTURE







The economic outlook for the UK and social housing

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Housing Brighton Conference

11 May 2022

Professor Trevor Williams

Summary:

- Economy to slow but still expand
- Growth in housing demand outstrips supply
- Rise in UK population to slow...
- ...but lack of house building pushes up prices
- Leading to rising unaffordability and simmering social housing crisis

Overview - A few key points

- War in Europe what are the consequences?
- With oil prices at near \$100 a barrel is the world economy in for slower growth and higher price inflation?
- Does this mean the end of the low inflation period? If not, why so?
- Is the Pandemic over
- Will funding remain plentiful as central banks withdraw liquidity?
- What will be the consequences for interest rates
- Finally, let's not forget climate change the agreements made at COP26 in Glasgow, what does this mean for them?

Geopolitical shocks are becoming more frequent

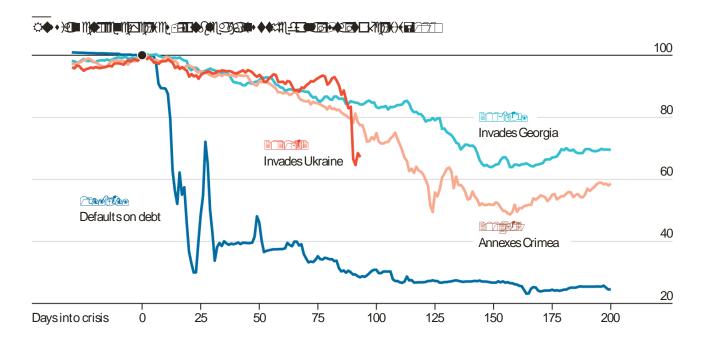
Periods of extreme crisis since 1900:

- 1914 to 1945 first- and second-world wars, great depression, pandemic
- 1973 to 1991 frequent recessions, high inflation / interest rates, social and economic turmoil
- 2008 to now GFC, Pandemic, wars in Middle East/ Africa now Europe, rise of authoritarianism, some reversal of pace of economic progress
- Periods of relative stability and growth since 1900:
- 1900 to 1914
- 1945 to 1973 fastest decline in global poverty recorded in human history
- 1992 to 2007 the NICE period, globalisation, sharp fall in global poverty from 30% of rising population to 10%

Source: IMF and staff research

Russia hit by unprecedented sanctions for its war in Ukraine...



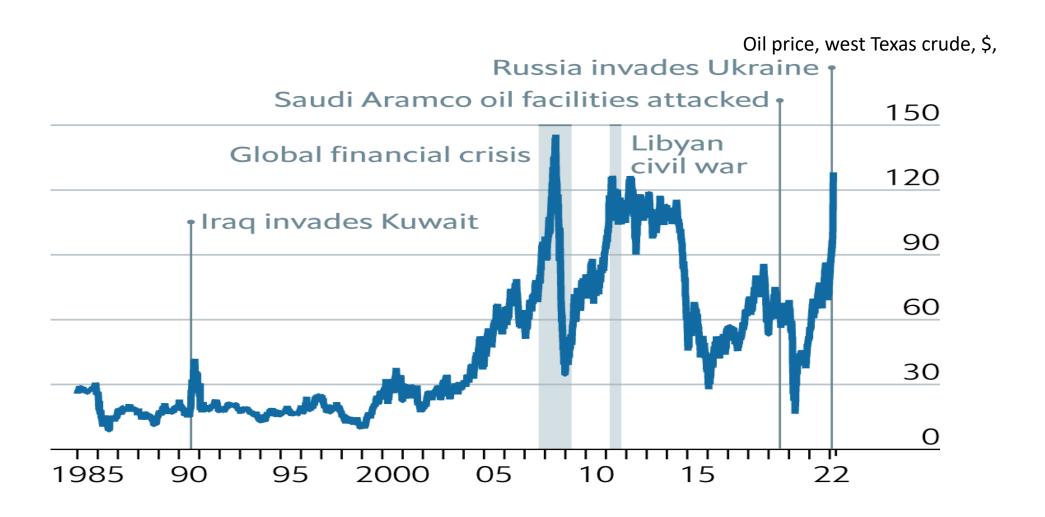


But not yet its worst. Will it default on its debt as in 1998? If so, the rouble will fall further.

Will these sanctions lead others to switch to other payments systems or deglobalise?

Source: Economist, Mar 2022

Global oil prices react to invasion by spiking...

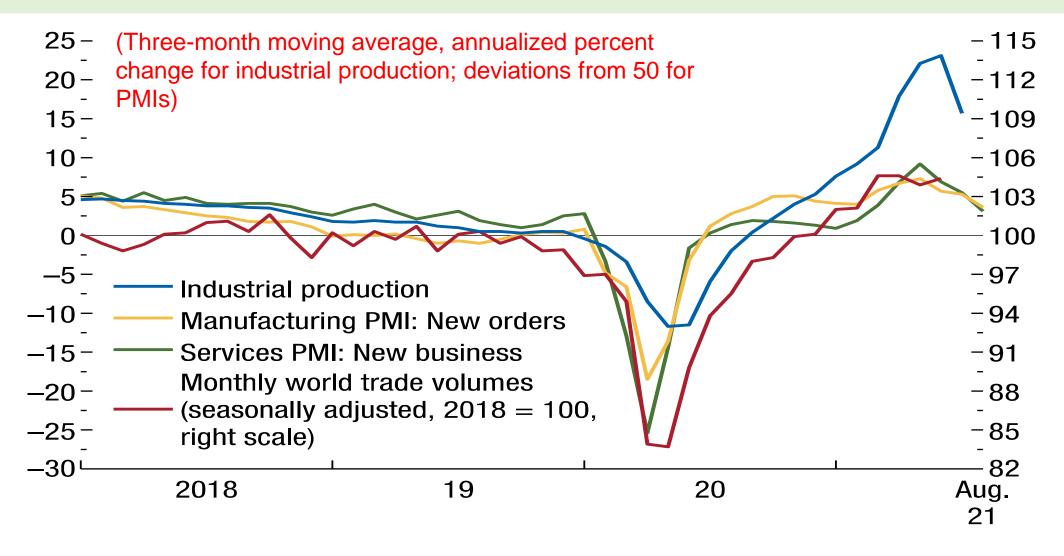


...but are still well below previous peaks when adjusted for inflation

Blunting the impact on growth and inflation

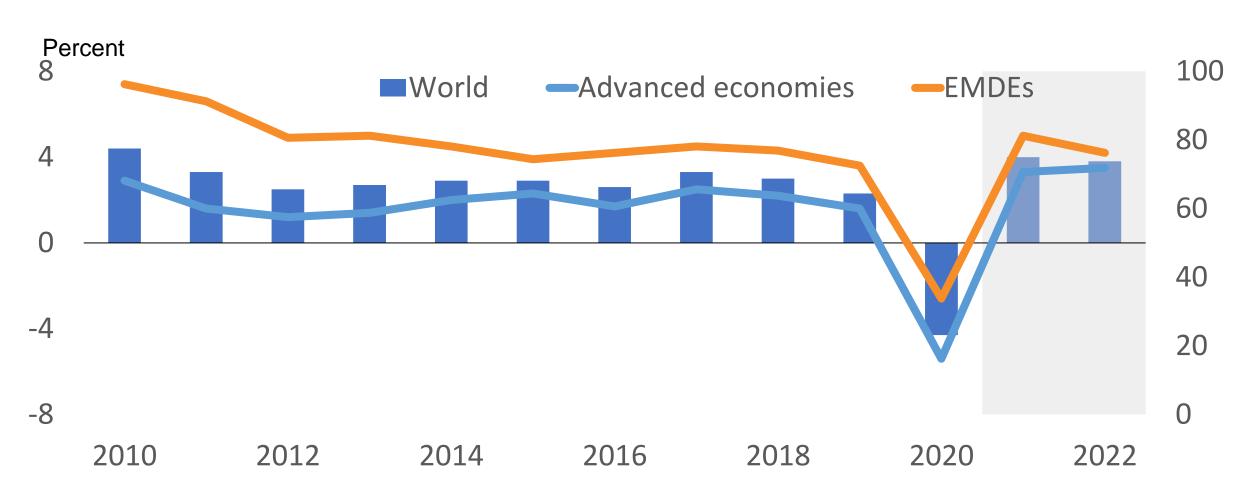


International activity indicators point to slowing momentum

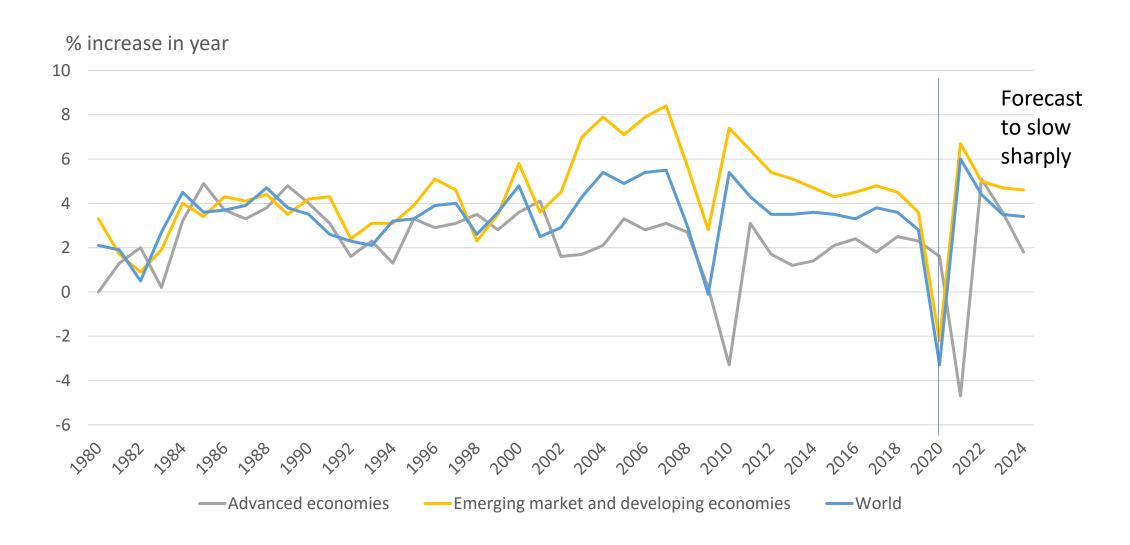


Sources: CPB Netherlands Bureau for Economic Policy Analysis; Haver Analytics; Markit Economics; and IMF staff calculations. Note: PMI above 50 indicates expansion while below 50 indicates contraction. PMIs = purchasing managers' indexes.

Solid growth still expected in 2022...



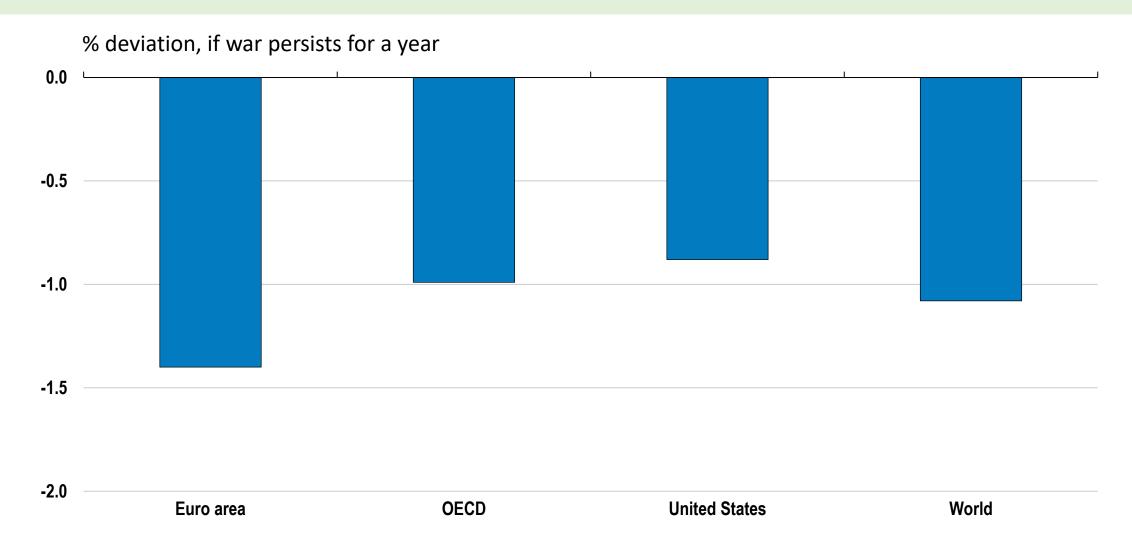
...but will slow sharply from here on...



...across the world

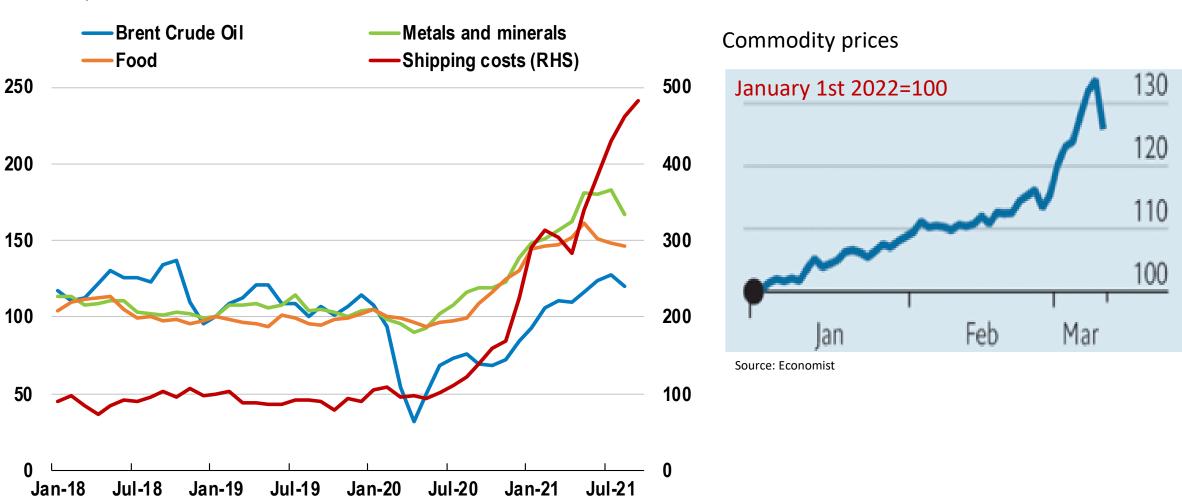
		Year over Year							
					Difference from October 2021		Q4 over Q4 2/		
	Estimate		Projections		WEO Projections 1/		Estimate	Projections	
	2020	2021	2022	2023	2022	2023	2021	2022	2023
World Output	– 3.1	5.9	4.4	3.8	-0.5	0.2	4.2	3.9	3.4
Advanced Economies	-4. 5	5.0	3.9	2.6	-0.6	0.4	4.4	3. 5	1. 8
United States	-3.4	5.6	4.0	2.6	- 1.2	0.4	5.3	3.5	2.0
Euro Area	-6.4	5.2	3.9	2.5	-0.4	0.5	4.8	3.2	1.8
Germany	-4 .6	2.7	3.8	2.5	-0.8	0.9	1.9	4.2	1.6
France	- 8.0	6.7	3.5	1.8	-0.4	0.0	5.0	1.9	1.7
Italy	- 8.9	6.2	3.8	2.2	-0.4	0.6	6.2	2.5	1.7
Spain	-10.8	4.9	5.8	3.8	-0.6	1.2	4.9	5.0	2.5
Japan	-4 .5	1.6	3.3	1.8	0.1	0.4	0.4	3.6	1.1
United Kingdom	- 9.4	7.2	4.7	2.3	-0.3	0.4	6.3	3.8	0.5
Canada	- 5.2	4.7	4.1	2.8	-0.8	0.2	3.5	3.9	1.9
Other Advanced Economies 3/	– 1.9	4.7	3.6	2.9	-0.1	0.0	3.8	3.4	2.5
Emerging Market and Developing Economies	-2.0	6.5	4.8	4.7	-0.3	0.1	4.0	4.3	4.8
Emerging and Developing Asia	-0.9	7.2	5.9	5.8	-0.4	0.1	3.7	5.4	5.7
China	2.3	8.1	4.8	5.2	-0.8	-0.1	3.5	5.1	5.0
India 4/	- 7.3	9.0	9.0	7.1	0.5	0.5	4.3	5.8	7.5
ASEAN-5 5/	-3.4	3.1	5.6	6.0	-0.2	0.0	3.5	5.6	5.9
Emerging and Developing Europe	– 1.8	6.5	3.5	2.9	- 0.1	0.0	5.8	2.2	3.0
Russia	– 2.7	4.5	2.8	2.1	-0.1	0.1	4.2	2.1	1.8
Latin America and the Caribbean	– 6.9	6.8	2.4	2.6	-0.6	0.1	3.7	1.8	2.6
Brazil	– 3.9	4.7	0.3	1.6	- 1.2	-0.4	0.6	1.5	1.4
Mexico	- 8.2	5.3	2.8	2.7	– 1.2	0.5	2.9	3.4	1.9
Middle East and Central Asia	– 2.8	4.2	4.3	3.6	0.2	-0.2			
Saudi Arabia	-4 .1	2.9	4.8	2.8	0.0	0.0	5.2	5.3	2.8
Sub-Saharan Africa	– 1.7	4.0	3.7	4.0	- 0.1	– 0.1			
Nigeria	– 1.8	3.0	2.7	2.7	0.0	0.1	2.4	2.1	2.3
South Africa	-6.4	4.6	1.9	1.4	-0.3	0.0	1.3	2.6	0.9

OECD suggests an even steeper slowdown is possible due to war in Ukraine

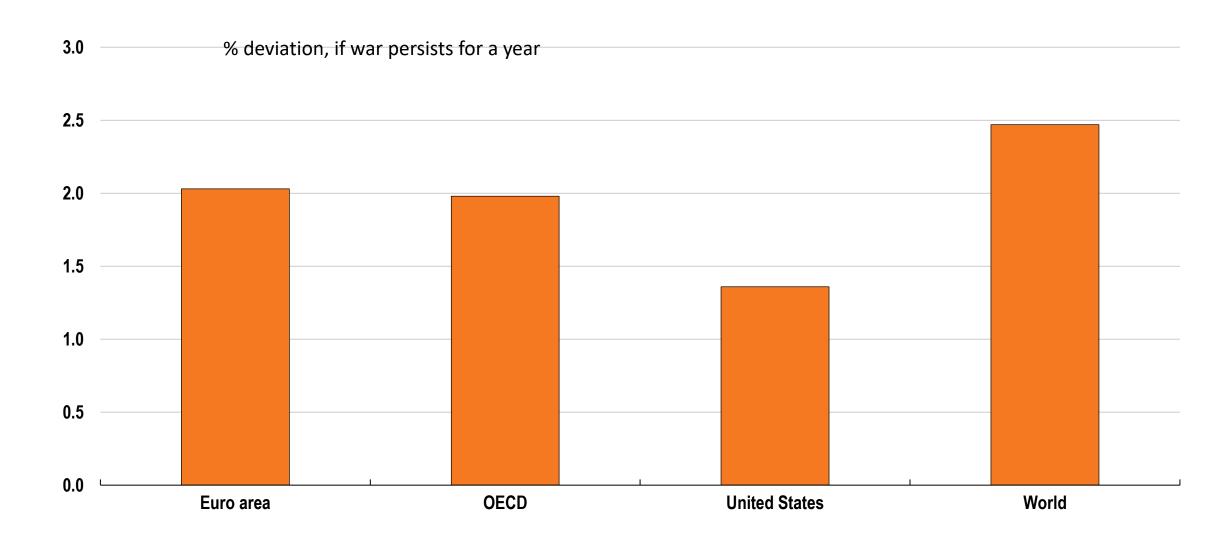


And the crisis compounds the supply side inflation created by Covid-19

January 2019=100

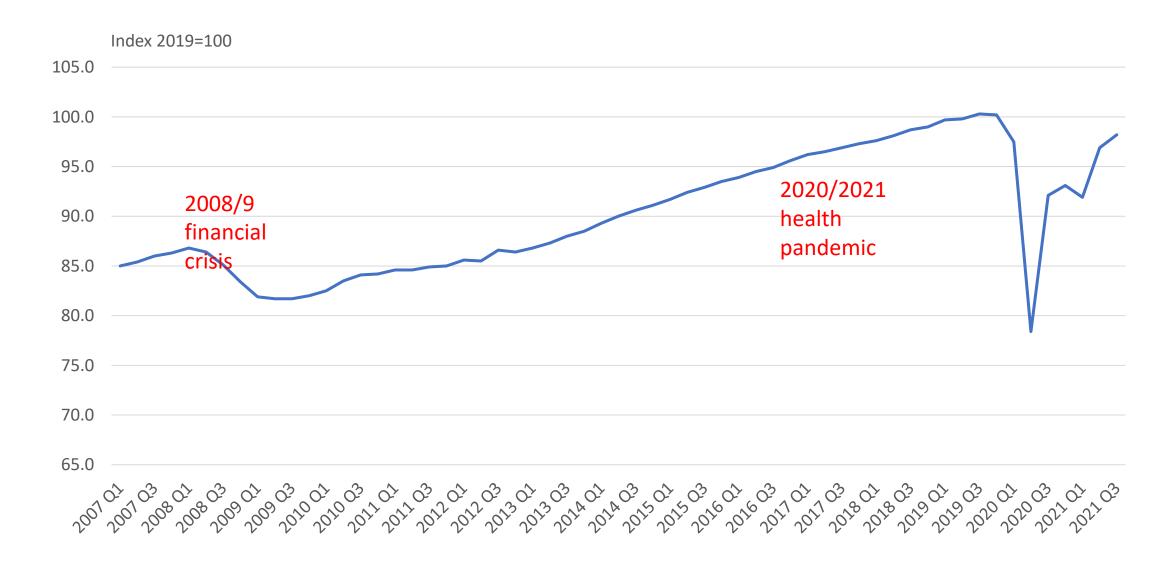


OECD simulations of impact of war – inflation focus

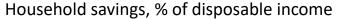


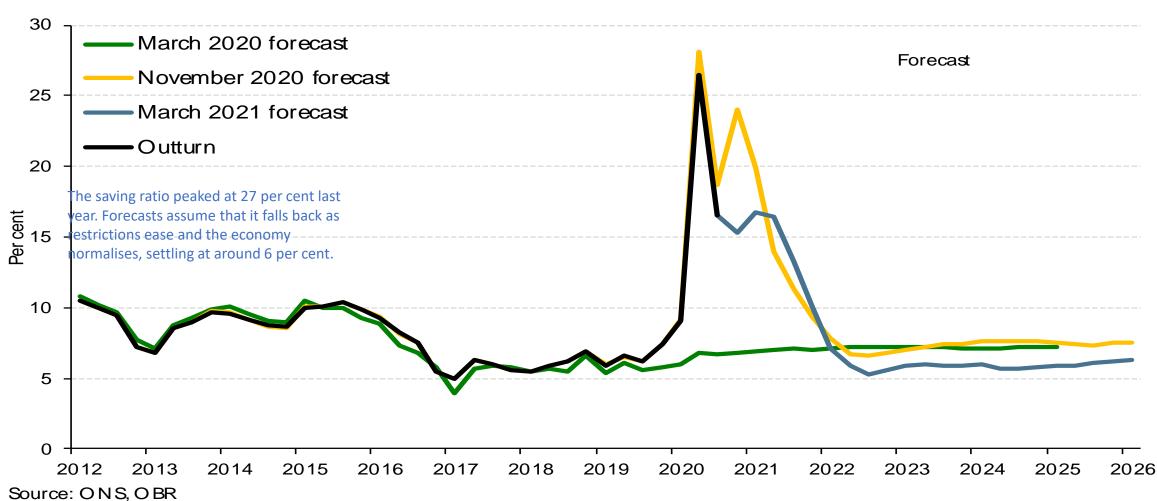
Focus on the UK

In the UK, output is rebounding sharply

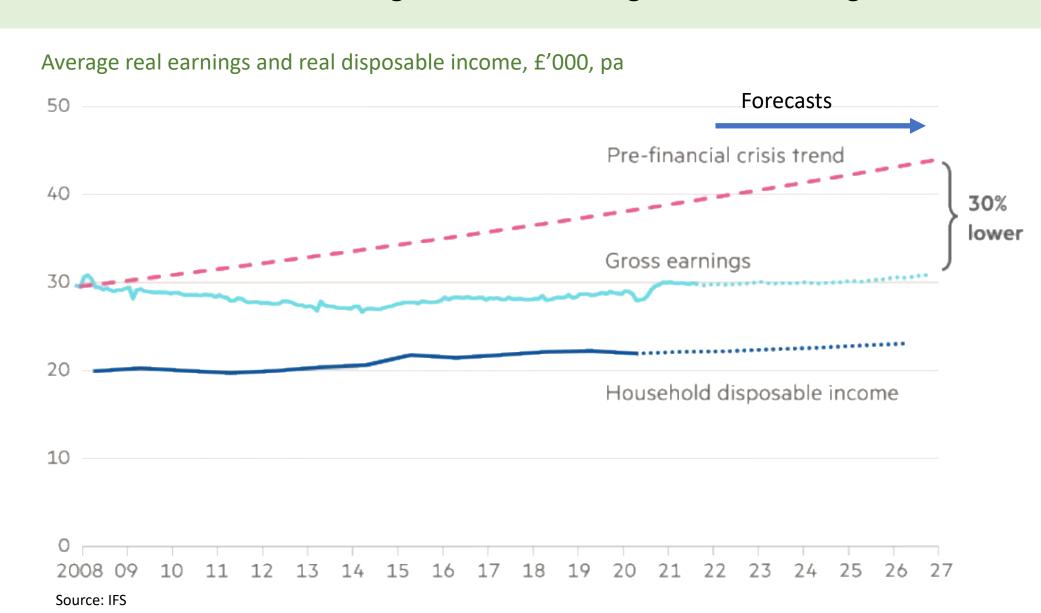


Driven by a rundown of robust household savings...

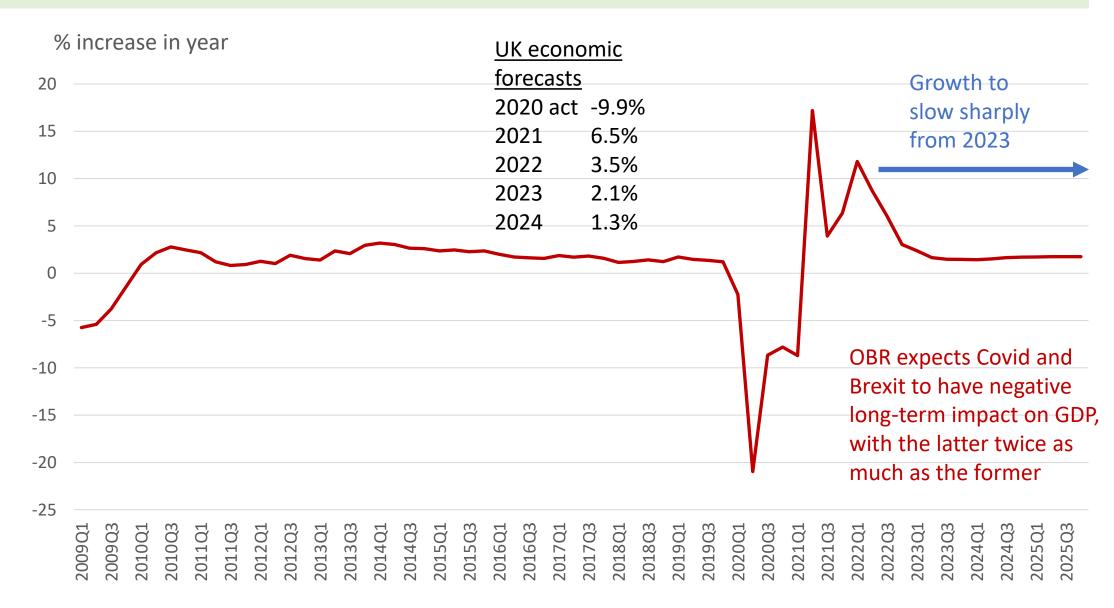




...but official forecasts show stagnation in income growth continuing



...so strong economic growth likely to last only 2 years



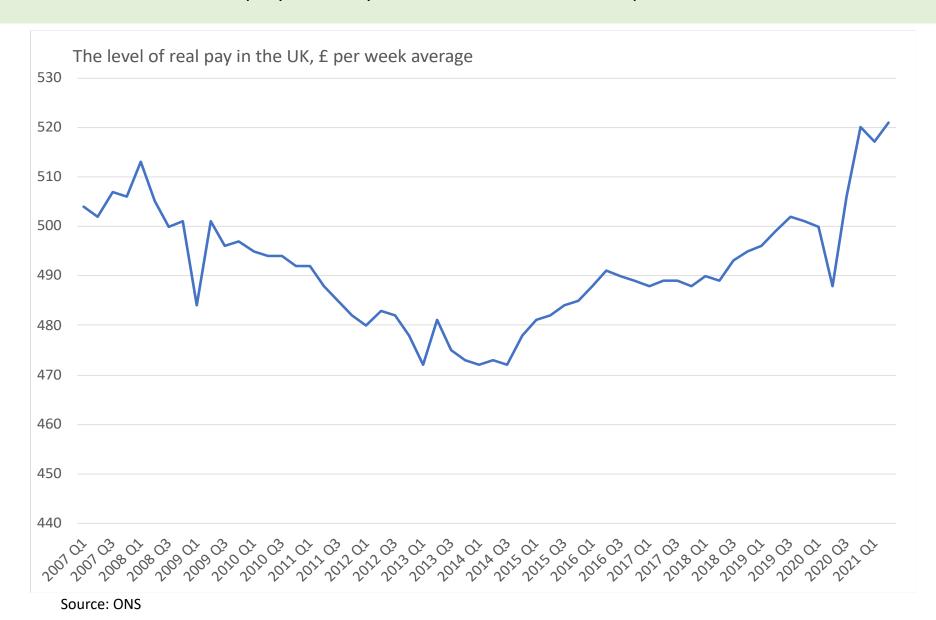
UK unemployment to remain low



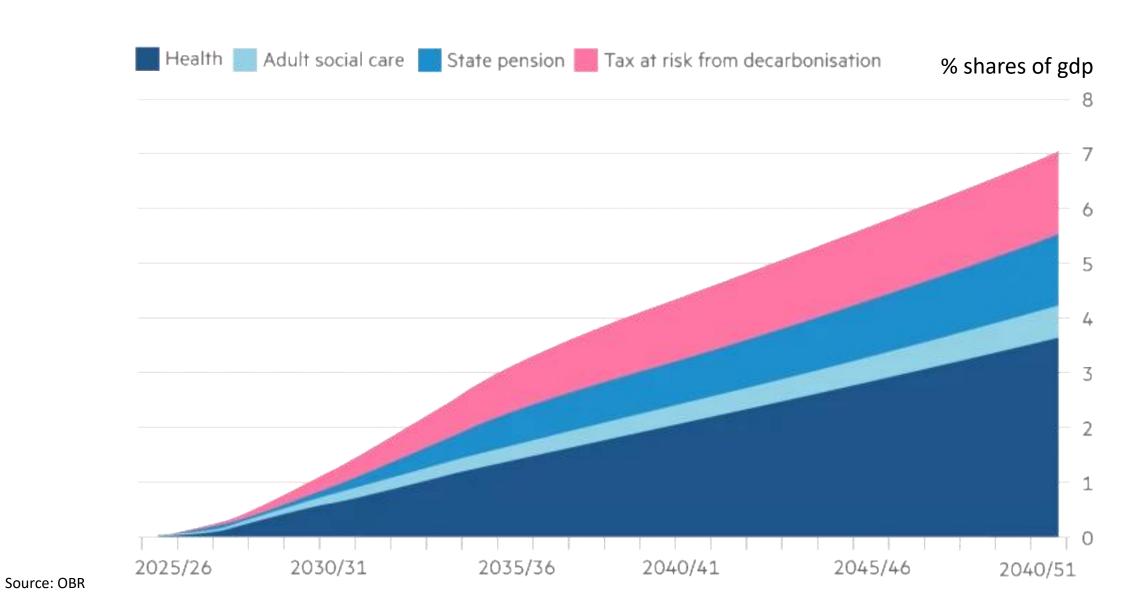
However, 'real' wage growth may remain negative



In cash terms, real pay is only £8 above the 2007 peak



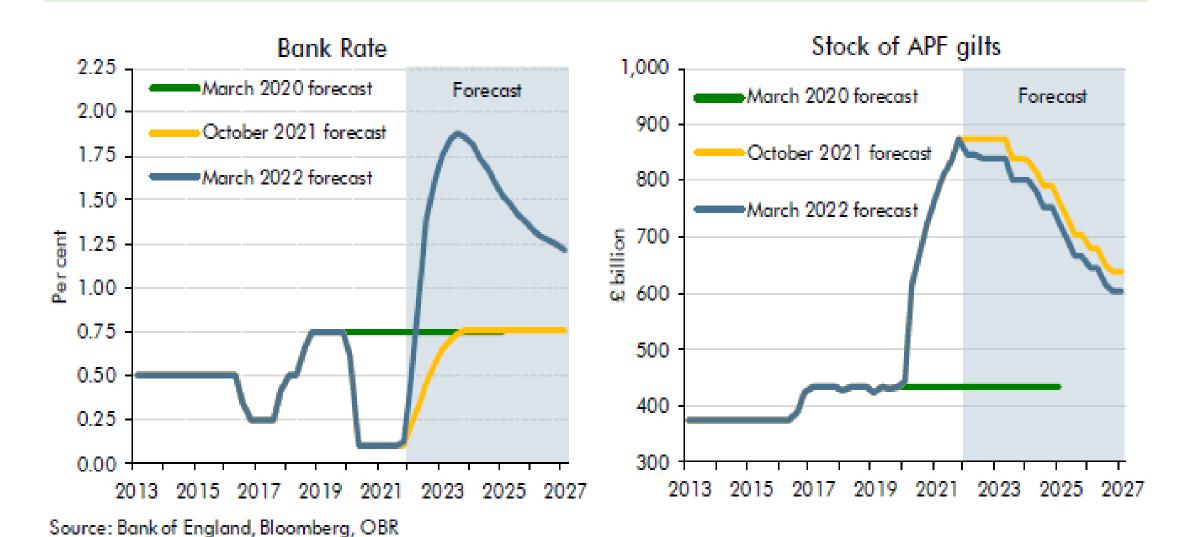
Future drivers of increased state spending...



...mean even after the pandemic, tax and spend remain above precrisis levels

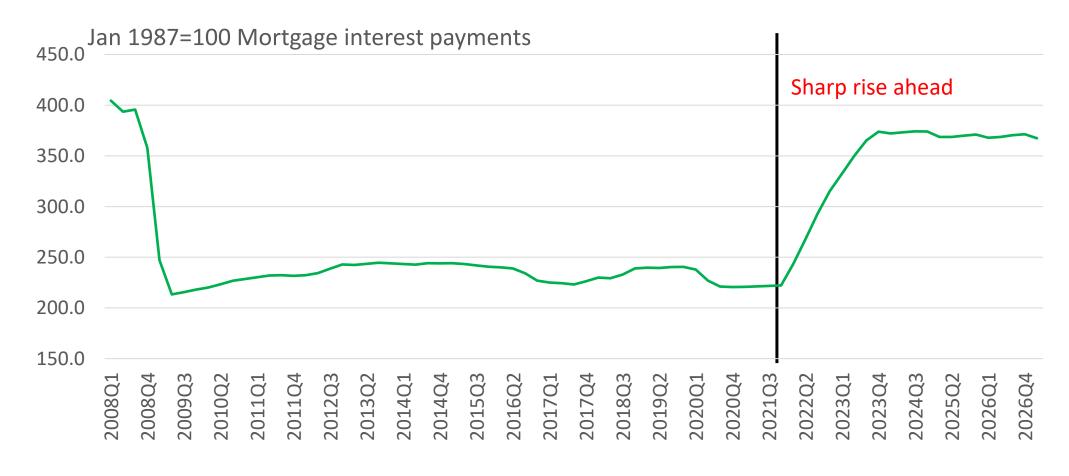


But ffficial monetary policy stance set to tighten further

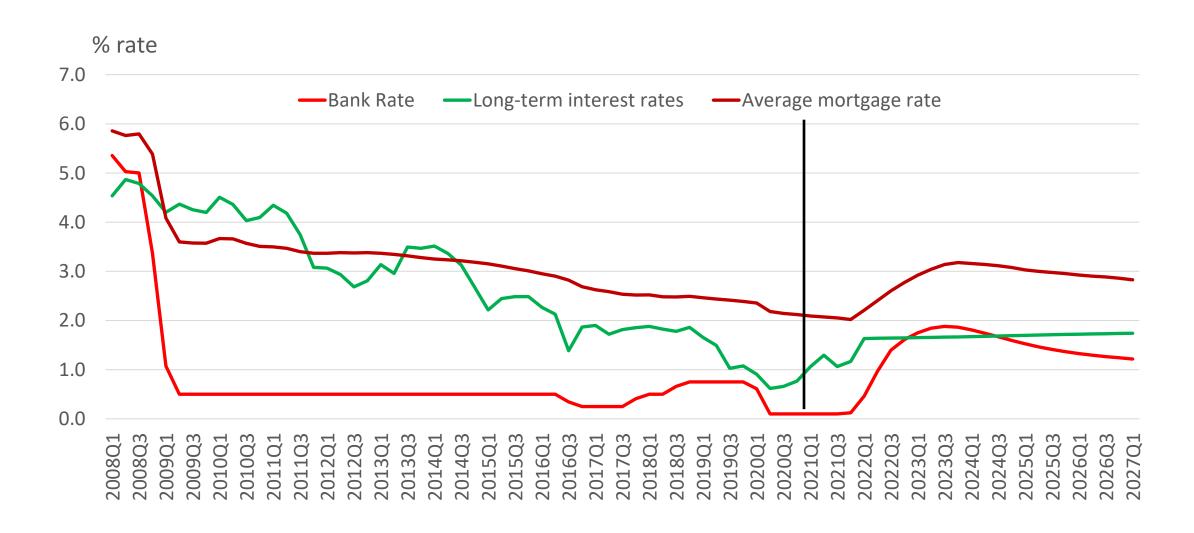


Focus on the Housing market

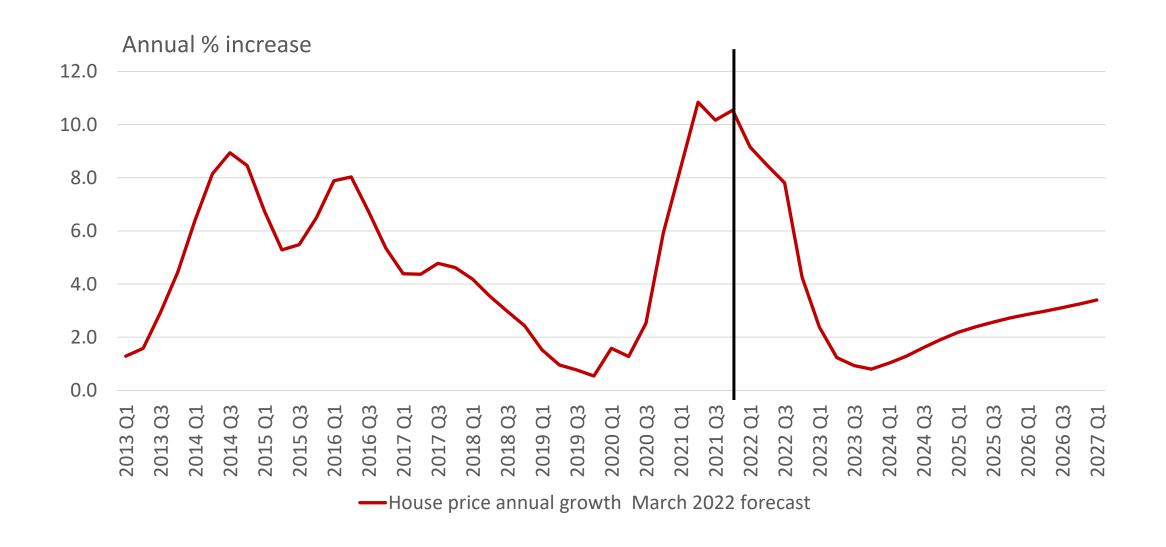
Higher interest rates will raise mortgage interest payments...



Housing cost of borrowing to rise across all measures



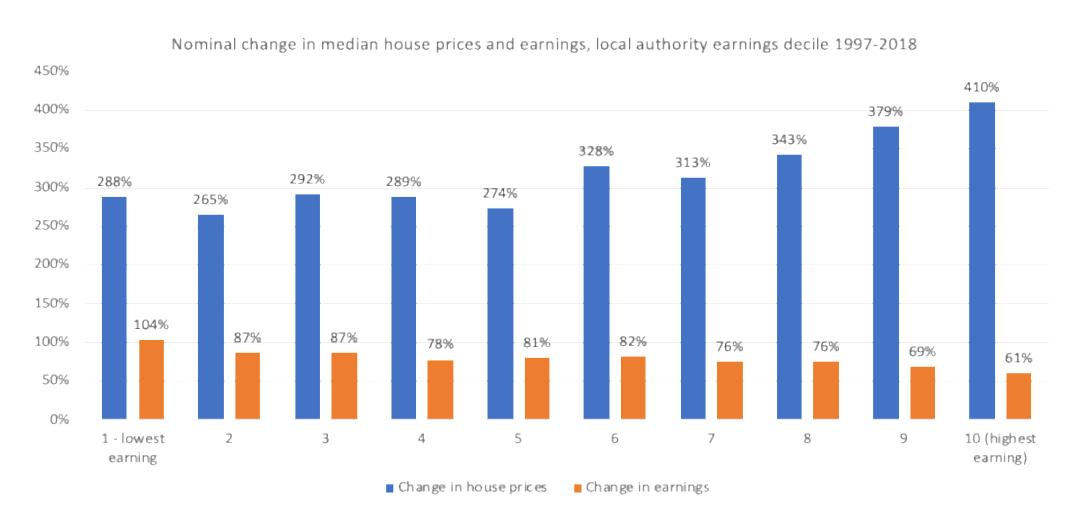
House price growth is therefore slowing sharply



Unaffordability to remain but may ease as house prices inflation slows

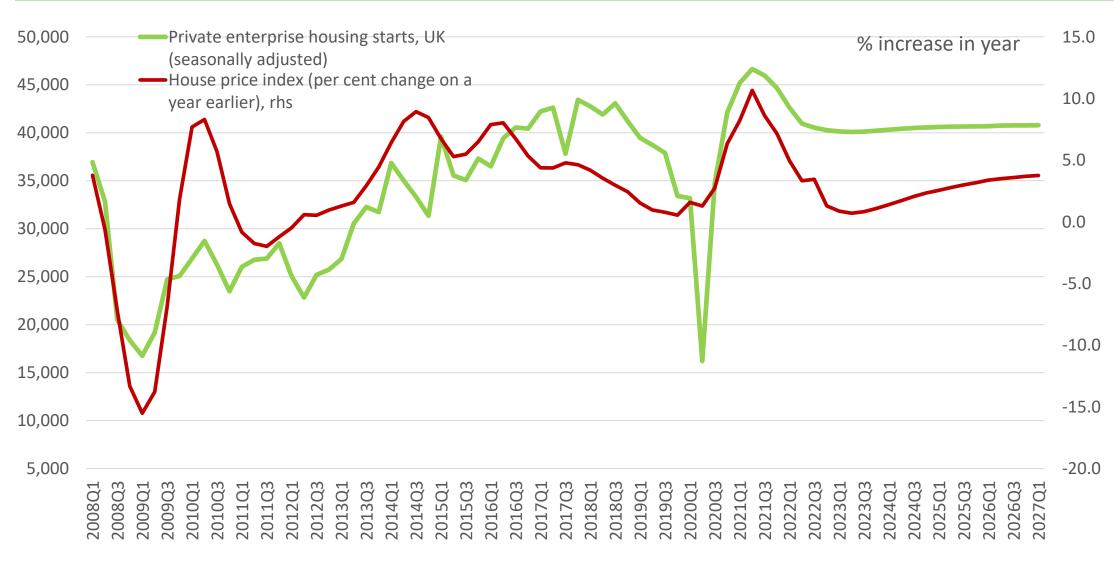


However, house prices outpaced earnings growth in all income groups

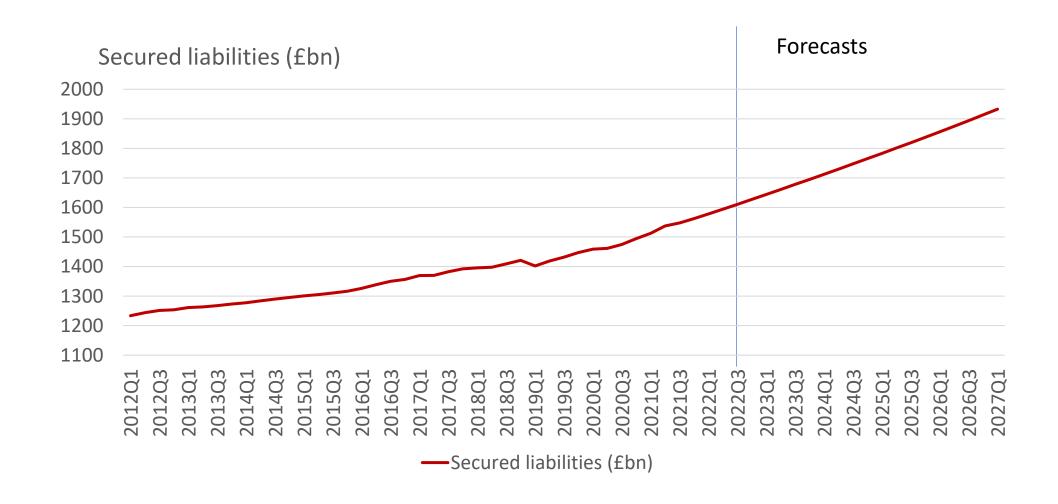


Sources: TW, ONS

Housing forecast – still not building enough homes



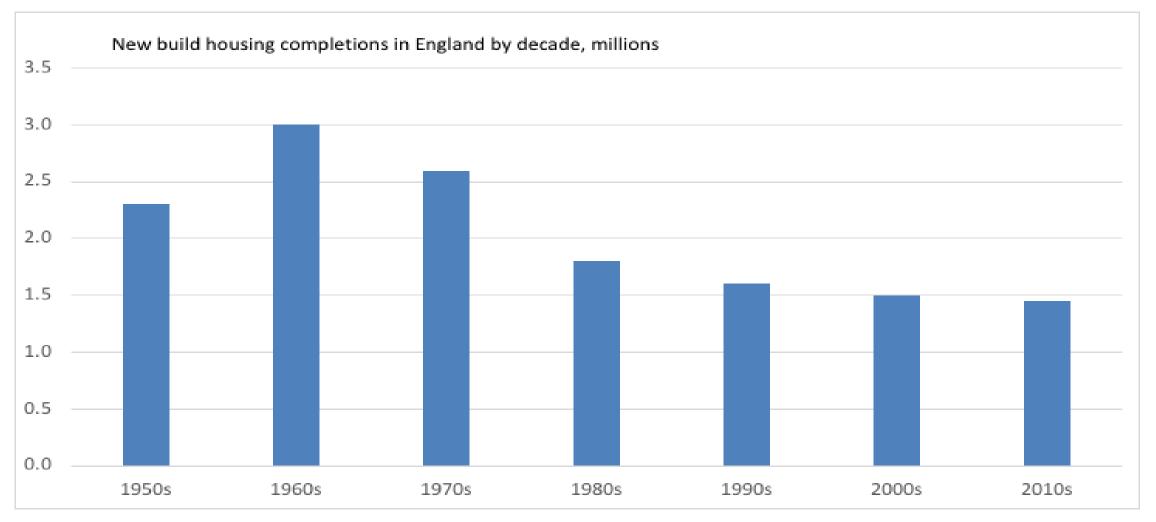
So, UK Household secured debt to continue rising



Transactions may rise modestly but to remain below 2021 peak

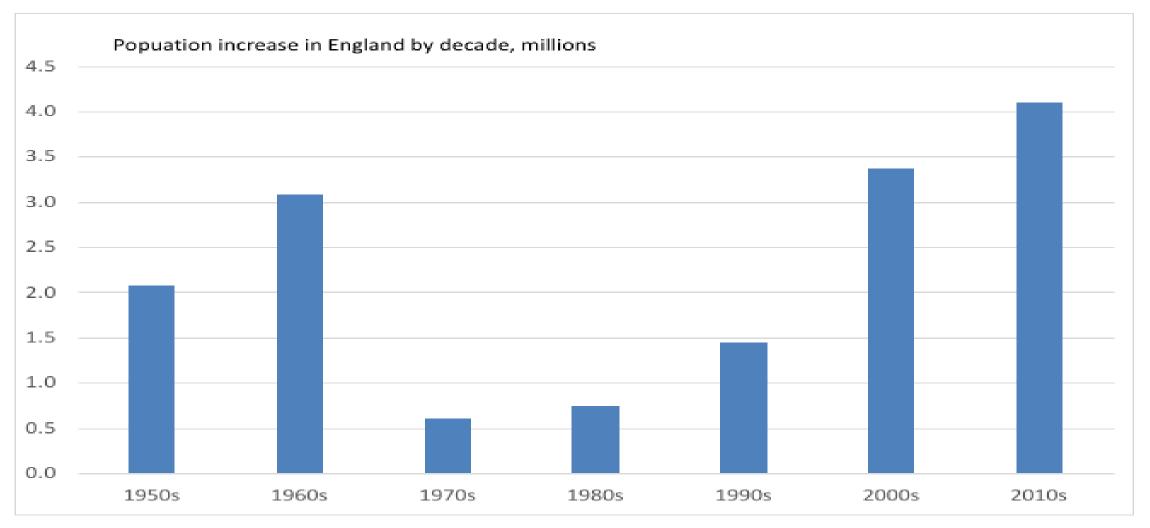


...as too few homes have been built since the 1970s...



[•] Sources: Ministry of Housing, Communities and Local Government, ONS and Bank calculations.(a) Chained-volume measure, 2016 prices. Excludes major repairs and improvements to existing dwellings.(b) Number of permanent dwellings started/completed by private enterprises up to 2018 Q3 for England and Northern Ireland. Data from 2011 Q2 for housing starts in Wales and from 2018 Q3 for housing starts and completions in Scotland have been grown in line with permanent dwelling starts/completions by private enterprises in England. Data are seasonally adjusted by Bank staff.

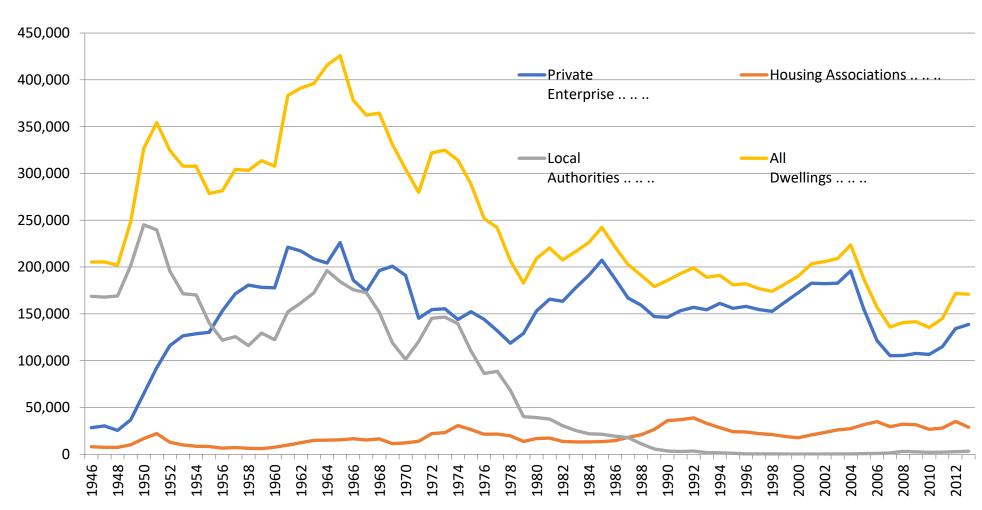
...yet, population growth has persisted, bolstering prices



[•] Sources: Ministry of Housing, Communities and Local Government, ONS and Bank calculations.(a) Chained-volume measure, 2016 prices. Excludes major repairs and improvements to existing dwellings.(b) Number of permanent dwellings started/completed by private enterprises up to 2018 Q3 for England and Northern Ireland. Data from 2011 Q2 for housing starts in Wales and from 2018 Q3 for housing starts and completions in Scotland have been grown in line with permanent dwelling starts/completions by private enterprises in England. Data are seasonally adjusted by Bank staff.

But the private sector does not build enough to meet demand

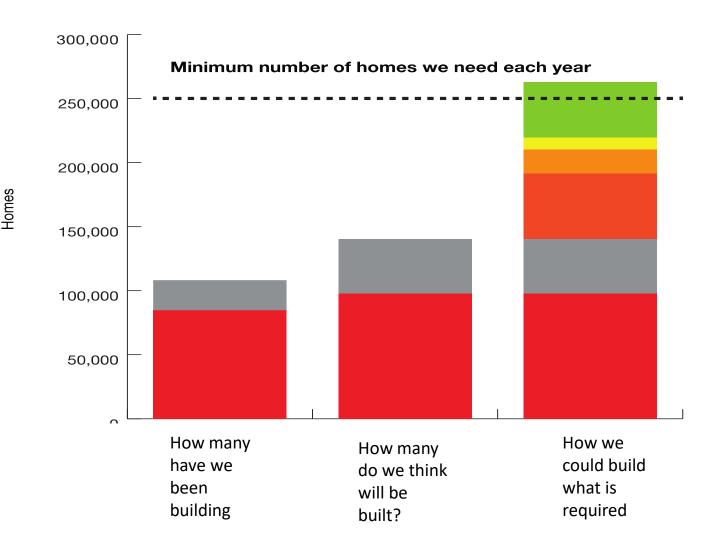
...and has been for decades as the public sector does not build enough



Here is how to build more – if there was the political will

When will underbuilding end?

 Probably when there is a political crisis as a result of a housing crisis



Garden Cities and New Towns
Raising Local Authority borrowing cap
Supporting Self Build
Government Investment 1% GDP
Affordable Housing Programme (AHP)
Private Market

Questions

Refreshments and networking

Levelling up - building a fairer future

Alistair Smyth, director of external affairs and social investment, The Guinness Partnership



CIH – Housing Brighton 2022

11 May 2022

Levelling Up – why social housing is key

Alistair Smyth (Director, External Affairs & Social Investment)

great service, great homes a great place to work and a great business



Levelling Up – the role of housing has long been clear...

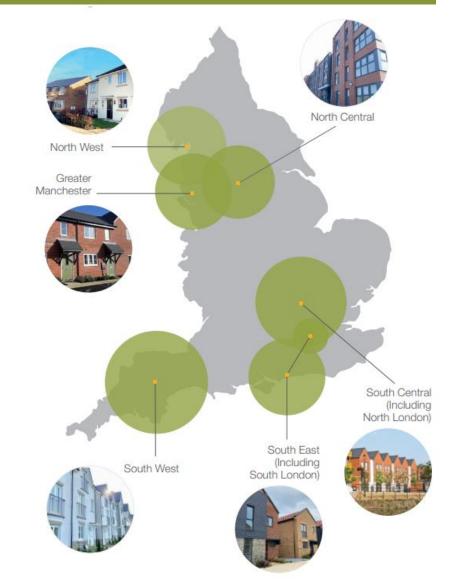
Housing is the first of the social services. It is also one of the keys to increased productivity. Work, family life, health and education are all undermined by overcrowded homes. Therefore, a Conservative Government will give housing a priority second only to national defence.

Conservative Party Election Manifesto, 1951



Levelling Up – an obvious role for social landlords

- The Guinness Partnership is a 64,000 home housing association operating in around 130 local authorities across England.
- Our homes for social rent are around 45% cheaper than market rent in the same area.
- 79% of our homes are EPC C and above with 100% target by 2030.
- 100% Decent Homes compliance (2021).
- £118m invested in existing homes (2021).
- £100m on building safety over five years.
- We invest over £2m annually in communities, supporting local charities and providing support and opportunities for our residents around jobs, skills and more.





Levelling Up through social investment

1. Alleviating Hardship

- National network of food pantries
- Relieve consumables poverty clothing and footwear
- Claimed £13.4m in welfare benefits for 12,500 households (2021)

2. Education, training and employment

- Around 90 live apprenticeships
- 23 Kickstart placements
- Grants / awards for residents
- Around 15 partners supporting people into work

3. Inclusive Communities

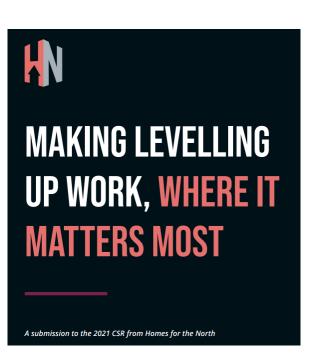
- Community hubs / facilities
- Health & wellbeing projects
- Target particular groups / cohorts

Community Our Social Investment Strategy





Levelling Up – people see the links with access to housing



Thinking about the village, town or city in which you live, what do you like least about living there, if anything? Please select up to five

	Total
The high street is in decline	32%
Housing is too expensive	22%
It is expensive to live here	19%
There isn't much to do	18%
N/A There is nothing I don't like about living here	16%
It isn't well connected by transport	14%
There isn't much of a sense of community	14%
Not enough nice restaurants, cafes, pubs and bars	13%
It isn't very safe	13%
It isn't very attractive	12%
I don't know many people here	10%
It is hard to access healthcare locally	10%

There isn't a lot of affordable houses... You're never going to get somebody being particularly proud of an area if they are just passing through, are you?

I know people who have moved away because it's cheaper. For young people you just can't afford it.

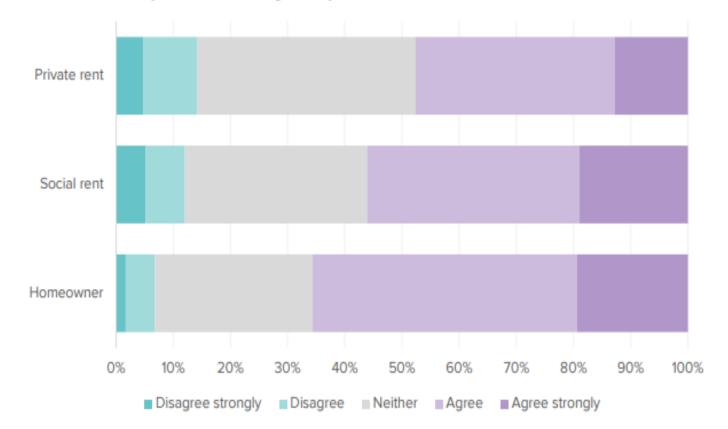
But a lot of people I know, right now, can't afford to buy a home. So we need housing association or council housing, something along those lines.



Levelling Up – stable homes are key to strong communities

The feeling of belonging by tenure

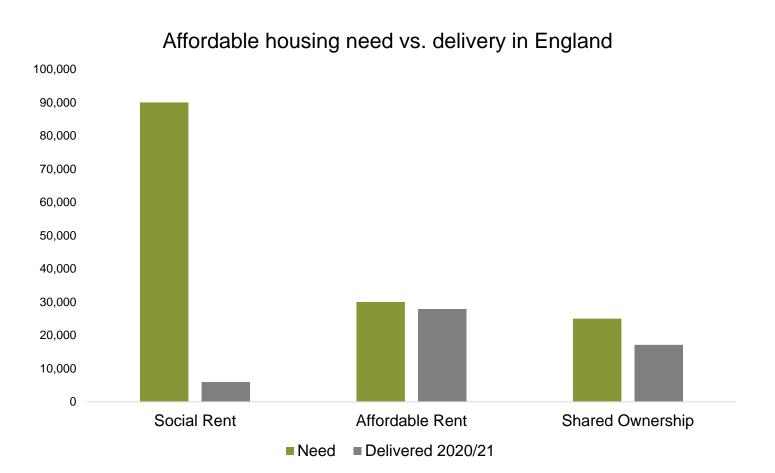
Source: Onward analysis, Understanding Society



Over the past 25 years a significant shift has taken place with the private rented sector growing and the social housing sector shrinking. However, the public see that social housing plays an important role in creating a sense of belonging within communities.



Levelling Up – funding for social housing is limited...



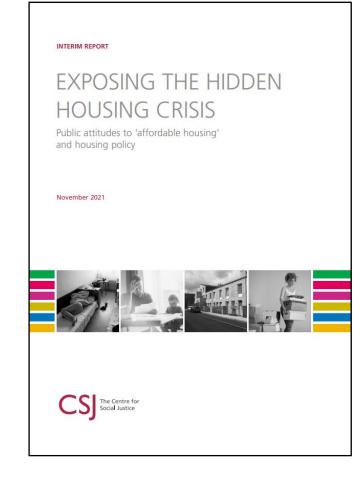
Estimates suggest that providers need £162,000 in grant per home to deliver the numbers of social rented housing needed. That's around double the current maximum amount available for social rent even in the areas with the most acute affordability challenges.

Source(s): Housing supply requirements across Great Britain (2018); Live Table 1006c (2021)



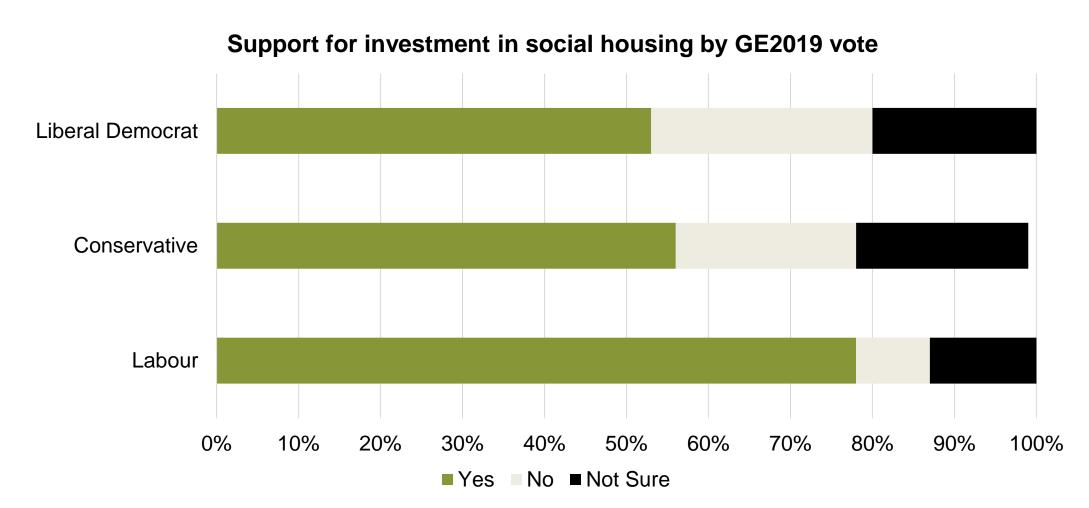
...in spite of funding for affordable housing being popular...

- More than half (53%) of people in England think the Government is failing to build enough social housing. Whilst less than a quarter (23%) believe that it is.
- For more than 1/3 of people (34%) affordability is the thing that matters most when new homes are being delivered in their community, with a further 16% saying that ensuring homes benefit the local community is their priority.
- And people already associated investing in housing with levelling up, with more than half (58%) saying that building low-cost homes to rent would help level-up the country.





Levelling Up – support across the political spectrum for social housing



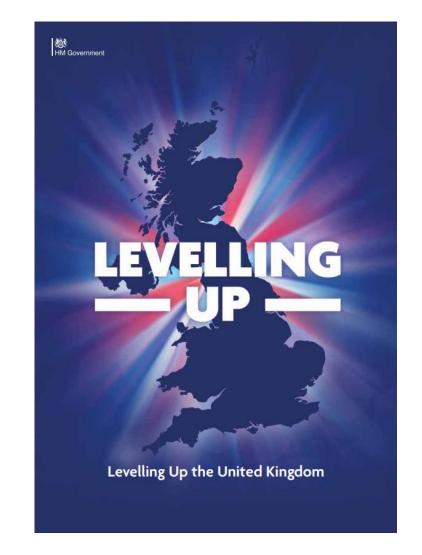


Levelling Up White Paper – role of housing "critical"

The Levelling Up White Paper is clear that housing is a part of the problem and the solution:

"Housing has a critical role in delivering the outcomes that levelling up aims to achieve across the UK. Housing is a necessity to support economic growth. Without enough housing, productivity growth will be constrained as the engine of the economy – labour mobility – is slowed and the benefits realised from the location of people, business and finance in the same area is undermined."

The specific focus of the housing "mission" is restricted to boosting home ownership and reducing the number of non-decent homes across the private and social rented sectors.





Levelling Up – what next for social landlords?

- 1) Be good landlords. We have an important role to play. We welcome the changes the Social Housing White Paper will bring, and are determined to do all that we can to deliver good homes and services to all of our residents.
- 2) We are more than just bricks and mortar. We must showcase the work we already do to support the Levelling Up agenda, highlighting the role housing providers can and do play in their communities, and seek more opportunities to collaborate.
- 3) Seek policy solutions that will help deliver levelling up. For example grant funding that will deliver homes that are affordable, grant funding without a requirement for net additionality, a new Infrastructure Levy that doesn't lead to a loss of social housing, and a welfare system that supports low income households through the cost of living crisis.

Levelling up - building a fairer future

Nick Burkitt, deputy director, Affordable
Housing Investment and Regulation,
Department for Levelling Up, Housing and
Communities



Lunch and networking

Financing affordable housing

Maylis Chapellier, lead analyst, Moodys Investors Service





Financing Affordable Housing Housing Brighton 2022

UK's inflation to peak above other G20 advanced economies

Economies	March baseline scenario				Revision since 23 February (percentage points)					
	Real GDP Growth			Year-end inflation		Real GDP Growth		Year-end inflation		
G-20	2020	2021	2022F	2023F	2022F	2023F	2022F	2023F	2022F	2023F
Advanced	-4.5	5.0	3.2	2.2			-0.6	-0.2		
US	-3.4	5.7	3.7	2.5	4.2	2.7	-0.3	-0.2	1.2	0.5
Euro area	-6.7	5.3	2.8	2.2			-1.6	-0.4		
Japan	-4.6	1.7	2.9	1.4	1.7	1.1	-0.3	-0.1	1.1	0.6
Germany	-4.6	2.9	1.8	2.6	4.0	2.9	-2.0	-0.1	2.4	1.2
UK	-9.4	7.5	2.8	1.4	6.2	2.6	-1.5	-0.4	2.4	0.5
France	-7.9	7.0	2.7	1.4	4.9	2.3	-1.1	-0.7	2.6	0.5
Italy	-9.1	6.6	3.2	2.1	6.0	2.3	-1.1	-0.4	3.5	0.9
Canada	-5.2	4.6	4.0	3.1	4.1	2.6	-0.1	0.0	1.1	0.3
Australia	-2.2	4.7	3.2	2.6	3.5	2.3	-0.3	0.1	1.0	0.3
South Korea	-0.9	4.0	2.7	2.6	3.9	2.6	-0.3	-0.1	1.1	0.6
Emerging	-0.8	7.3	4.2	4.1		-	-0.8	-0.3		
China	2.2	8.1	5.2	5.1	3.0	2.5	-0.1	0.0	1.0	0.5
India	-6.7	8.2	9.1	5.4	6.6	5.0	-0.4	-0.1	1.6	0.8
Brazil	-4.2	5.0	0.1	1.2	9.4	4.5	-0.5	-0.3	3.9	0.5
Russia	-2.7	4.5	-7.0	-3.0	16.2	10.0	-9.0	-4.5	11.4	6.0
Mexico	-8.2	4.8	1.1	2.1	6.7	4.8	-0.4	-0.2	2.0	0.8
Indonesia	-2.1	3.7	4.8	5.0	4.5	3.4	-0.2	0.0	1.5	0.9
Turkey	1.8	11.2	3.5	4.0	35.0	30.0	-0.5	-1.0	3.5	4.0
Saudi Arabia	-4.1	3.3	7.2	4.6	3.3	2.5	0.9	1.1	1.3	0.5
Argentina	-9.9	10.0	2.8	1.9	55.3	50.7	-0.2	-0.1	5.3	0.7
South Africa	-6.4	4.9	1.5	1.5	8.2	6.0	-0.3	-0.2	3.2	1.0
s Selvice	-3.1	5.9	3.6	3.0			-0.7	-0.2		

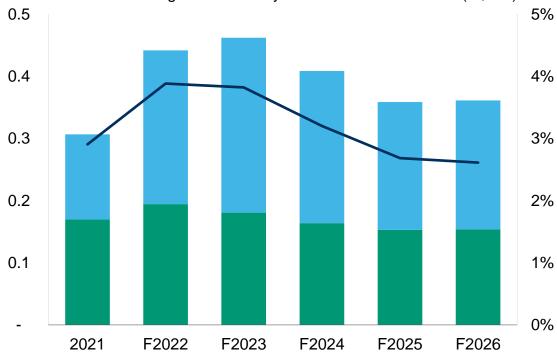
New safety regulations and net-zero carbon objectives will increase costs

Spending on building and fire safety is expected to peak in fiscal 2023...

Capitalised building and fire safety costs (£ billions, lhs)

Expensed building and fire safety costs (£ billions, lhs)

—Total building and fire safety costs as a % of turnover (%, rhs)



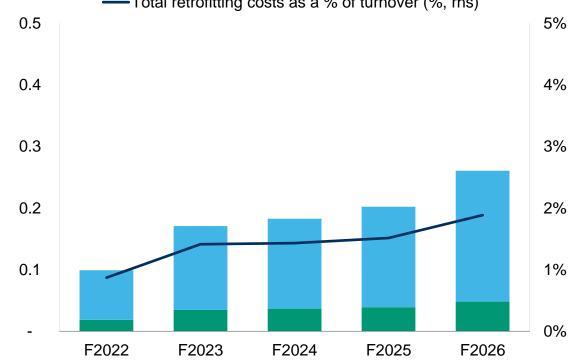
F = Forecast based on 2021 rated issuers' financial forecast returns Source: Moody's Investors Service

...but spending to meet new decarbonisation goals is expected to triple by fiscal 2026

Capitalised retrofitting costs (£ billions, lhs)

Expensed retrofitting costs (£ billions, lhs)

—Total retrofitting costs as a % of turnover (%, rhs)



F = Forecast based on 2021 rated issuers' financial forecast returns

Source: Moody's Investors Service

More than half of rated HAs expect to increase leverage to meet the costs of new safety and environmental standards

Rank	Remedy	%	Positive credit impact	Negative credit impact
1	Operating efficiencies	71%		
2	Increase debt levels	55%		Increased interest payments and debt metrics
3	Increase asset disposal	50%	Cash income	Slower turnover growth
4	Erosion of margin	50%		Less cash and thinner margins
5	Scaling back development	39%	Slower debt growth	Slower turnover growth
6	Other	21%		

Pink = moderately credit negative, Red = strongly credit negative Source: Moody's Investors Service

Stable outlook for UK HAs underpinned by turnover growth and robust liquidity but growing costs pose challenges



Rent increases and growing market sales will generate healthy turnover growth

Demand for social housing remains robust. No peak in arrears following the cuts to universal credit and the end of the furlough scheme. The sector can also increase social rents by CPI+1 which together with growing market sales receipts will support turnover growth.



Liquidity and access to finance remain robust

Liquidity will decline modestly, but we still expect it to cover more than two years' worth of net cash requirements among the HAs we rate. In addition, access to finance remains strong and low cost. The sector's ESG credentials also support access to broader financing market through sustainable bonds and loans.



Growing costs and sales exposure will depress operating margins, but they will remain healthy

HAs need to carry out fire and building-safety remediation work as well as energy-efficiency works in existing stock. At the same time, inflation together with labour and materials shortages are weighing on already thinner margins arising from a greater reliance on lower-margin market sales.



Borrowing and interest costs will increase to finance development and compliance costs, but debt metrics will remain stable

We expect total debt to grow by 6% in FY2022, and for interest costs to increase by around 8%. This trend, combined with depressed margins, will reduce interest coverage over the next year. However, we expect debt metrics to remain stable as growth in debt will be matched by turnover and asset growth. HAs with higher repairs and maintenance costs will see debt levels increase more rapidly.

Appendices

MOODY'S INVESTORS SERVICE

FACTS & FIGURES

Full Year 2021

35,000+

Rated Organizations and Structured Deals

5,300+
Non-Financial
Corporates



3,500+
Financial
Institutions

9,000+

Structured

Finance Deals



15,500+ US Public Finance Issuers

1,000+
Infrastructure &
Project Finance Issuers

445 Sub-Sovereigns*

145 Sovereigns*



49 Supranational Institutions*





TOTAL RATED DEBT

\$39+ trillion \$20+ trillion \$10+ trillion



28,000+ 4,900+ 2,200+

PUBLICATIONS

22,300+ 14,400+ 4,500+

47,000+ Publications globally

21,700+ 2,800+ Sector Research Research

22,700+ Other Reports

190 Rating Methodologies



PEOPLE

12,000+ MCO employees

1,500+ Analysts

40+
Countries/Regions



EVENTS

700+ Global events

59,000+ Global participants



AWARDS & RECOGNITION

Award-winning expertise in credit ratings, research and risk analysis. For more information, visit awards.moodys,io

Source: Moody's Investors Service as of 21 January 2022 Research and Events data covers the period 1 January 2021 to 31 December 2021 All numbers are rounded other than those marked *

Moody's UK Public Sector Coverage

A1 Stable

Alliance

Midland Heart Onward

Radius

A2 Stable

Beyond Bromford Citizen

Flagship **Jigsaw**

LiveWest

Moat

*debt rating only

Riverside Sanctuary Sovereign Stonewater

L&Q Longhurst Newlon

A3 Positive

Walsall

Abri

A3 Stable

B3 Living

ClwydAlyn

Connexus

Cottsway

Guinness

Hightown

Hastoe

Grand Union

Great Places

Clarion

Notting Hill Genesis*

Optivo Orbit

Paragon Asra Peabody

Places for People

Saffron Saxon Weald Together Yorkshire

A3 Negative

Southern

Baa1 Stable

Poplar HARCA



Universities -







7 Local **Governments**

Aa1 Stable

University of Cambridge University of Oxford

Aa3 Stable

University College London

A1 Positive

University of Southampton

A1 Stable

The University of Manchester Keele University University of Leeds De Montfort University - Cardiff University

The University of Liverpool

A3 Negative

Transport for London

Aa3 Stable

Cornwall Council Guildford Borough Council London Borough of Sutton

A1 Stable

Aberdeen City Council Lancashire County Council North London Waste Authority

A2 Stable

Warrington Borough Council

Not-for-Profit

Aaa Stable Wellcome Trust



1 Pool financing

bLEND Funding plc



Ratings current as of 07/04/2022

Recent rating actions

UK housing associations

Company	Rating Action	Ratings current as of 26/04/2022 Date
Jigsaw Funding plc	Moody's assigns A2 rating to Jigsaw Funding plc, outlook stable	22-Apr-22
Peabody Trust	Moody's affirms Peabody Trust´s ratings at A3 with a stable outlook	25-Mar-22
Walsall Housing Group Limited	Moody's changes Walsall Housing Group Limited's outlook to positive from stable, affirms A3 ratings	17-Feb-22
Riverside Group	Moody's downgrades Riverside Group's ratings to A2 with a stable outlook	01-Dec-21
Riverside Group	Moody's places the ratings for Riverside Group on review for downgrade on anticipated merger with One Housing Group	03-Nov-21
Flagship Finance Plc	Moody's assigns A2 rating to Flagship Finance Plc; outlook stable	02-July-21
Beyond Housing Limited	Moody's assigns A2 rating to Beyond Housing Limited's forthcoming GBP 250 million debt issuance	04-May-21

This Presentation does not announce a credit rating action. For any credit ratings referenced in this presentation, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.



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Financing affordable housing

Joseph Carr, relationship director, MORhomes Plc

MORHOMES PLC

BORROW TODAY.
BUILD FOR TOMORROW.

Financing affordable housing

CIH - Housing Brighton 2022 11 MAY 2022

Joseph Carr, Relationship Director





MORhomes plc

MORhomes' members (head offices)

- A Plc owned by 66, not-for-profits HAs
- Bonds traded on the LSE
- £522m on-lent to 21 borrowers
 - Social, 16 yearmaturity
 - Sustainable bond, 29 year maturity

Some MORhomes' USPs



- Speed and efficiency
- Standby liquidity agreement
- Security at drawdown not required

Flexibility on type of security accepted

- Low transaction costs
- £10m minimum borrowing amount
- Standard documentation, minimal financial and business covenant
- A lender you can trust

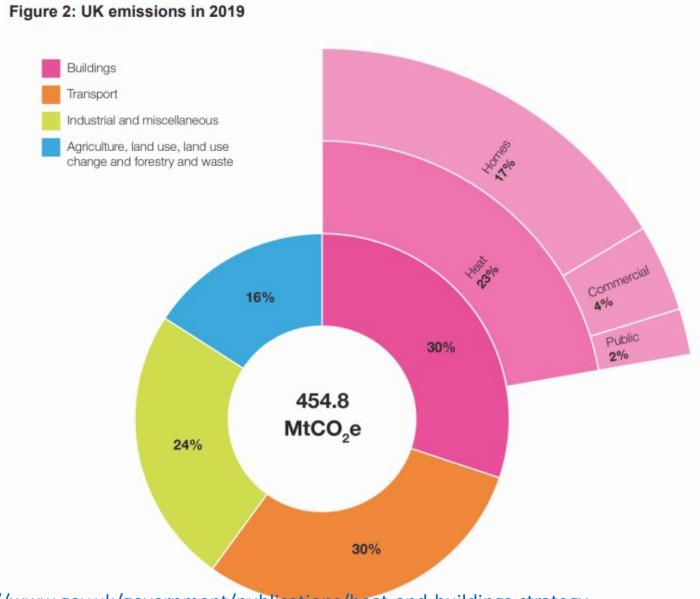


HAs juggling priorities

- Key strategic objectives investment in,
 - new supply
 - existing stock
- MORhomes' insight
 - borrower business plans/management accounts
 - potential borrower credit application
 - comparison to RSH quarterly survey







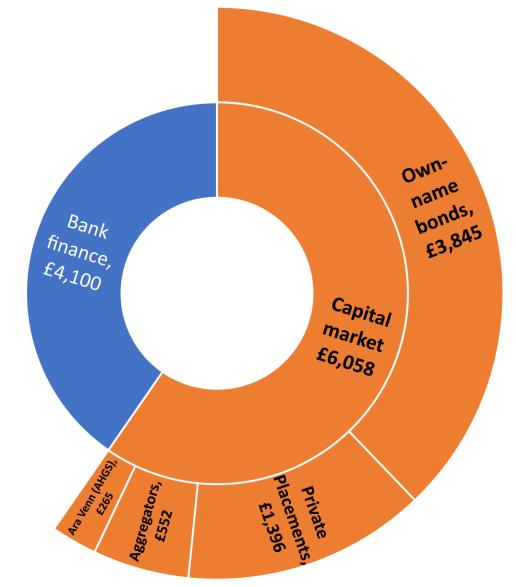
Source: Government Heat and Buildings Strategy: https://www.gov.uk/government/publications/heat-and-buildings-strategy



HA institutional

investment





HA Institutional Investors



- who are they?

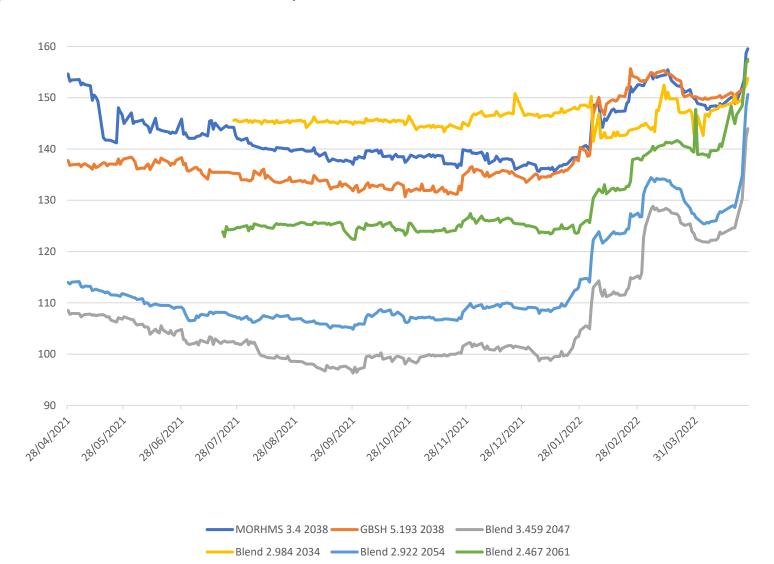
- Pension Funds
 - Aviva BlackRock Prudential Rothesay Scottish Widow
- Life Funds
 - > Axa Legal and General M&G Standard Life Aberdeen
- Fund managers
 - Henderson Lombard PIMCO Rathbones Threadneedle
- Banks
 - Santander Credit Suisse Halifax HSBC JP Morgan Lloyds Morgan Stanley UBS



Relative performance

of Aggregators

MORhomes spread vs GBSH and all bLend maturities





Bear market – impact

on debt costs

- In past 6 months, executing 3 months quicker saved 37bps
- More recently, savings closer to 80bps

3-Month Timeline	Gilt Yield	HA Spreads	Total
4 Jan 22 - 4 Apr 22	+57bps	+16bps	+73bps
3 Dec 21 - 3 Mar 22	+62bps	+18bps	+80bps
3 Nov 21 - 3 Feb 21	+28bps	+10bps	+38bps
4 Oct 21 - 4 Jan 22	-2bps	+3bps	+1bps
3 Sep 21 - 3 Dec 21	-7bps	+4bps	-3bps
3 Aug 21 - 3 Nov 21	+37bps	-2bps	+35bps
Average	+29bps	+8bps	+37bps





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patrick.symington@morhomes.co.uk

Refreshments and networking

Homelessness: don't leave it to the specialists

David Ireland, chief executive officer, World Habitat





world-habitat.org David Ireland





Functional zero

Homelessness is prevented and, if it occurs, it is rare, brief and non-recurring





Three steps to functional zero

Prevent people becoming homeless in the first place

Homes first

Targeted services to people who need them





Ingredients of success

Political will Public support Strong data-gathering **Excellent coordination**



Homelessness: don't leave it to the specialists

Alex Smith, senior project manager, Homeless Link



Homelessness: don't leave it to the specialists

Aileen Evans, group chief executive, Grand Union Housing Group



Close of conference