

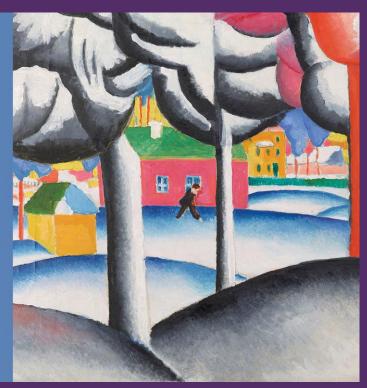
2021 UK HOUSING REVIEW

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Chartered Institute of Housing







The private housing market, firsttime buyers and private renting

Housing market and the pandemic

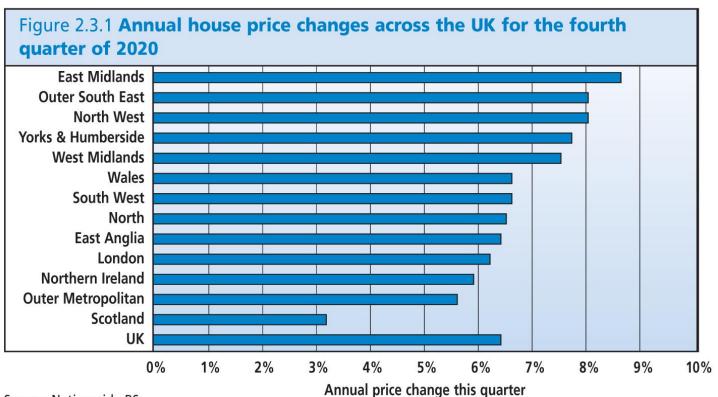


- From expectations to reality expert forecasts were wrong!
- 2020 and into 2021 we have a buoyant purchase market alongside a pressured rental market
- Partly a product of policy interventions but also shifting consumer demand – the so-called "race for space" - major shifts in geography/type
- SDLT/LTT/LBT "holiday" through July 20/21 and clear divergences!
- Payment "holiday"/deferral by borrowers most returned to full payment
- Arrears slightly up, repossessions constrained/active forbearance tenants most under pressure
- Processing challenge whether courts or lenders
- Lender risk appetite tighter fewer loans, longer backlog as per transactions



House price changes across the UK





Source: Nationwide BS.

Will the market revive?



- Impact on first-time buyers (FTBs) FPC review of tools limited hope for change given primary purpose is stability
- Gov't stimulus measures extension of HTB cut-off for existing scheme except in Scotland and scheme closure
- Reliance on First Homes and shared ownership (SO), and now mortgage g'tee and OMSE – but scale?
- SO under pressure modest performance and new proposals in England might weaken rather than strengthen contribution? SO needs closer scrutiny
- Outlook weaker gov't support for FTBS, private schemes emerging
- First six months of 2021 more buoyant but much turns on shape of recovery
- Reinforcing deeper-seated inequalities not least for younger households



Suzanne Fitzpatrick

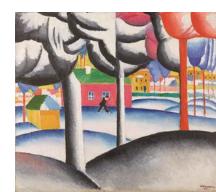


Homelessness – during and after the pandemic

Responses to rough sleeping

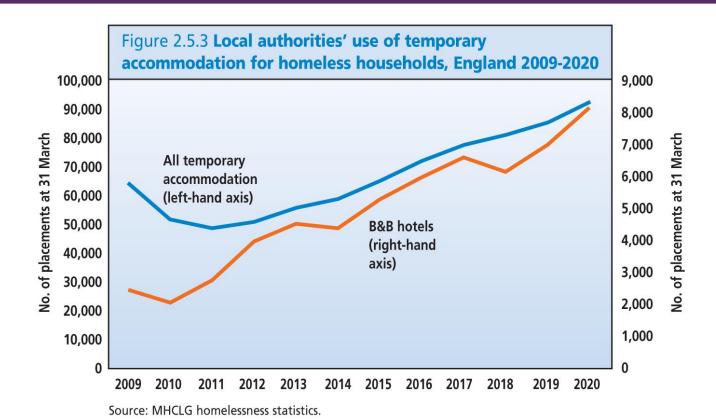


- In England:
 - radical and rapid nationwide response remarkable success and speed
 - decisive, hands-on leadership by central government; LAs and voluntary sector rose to unprecedented challenge; strong foundations laid by RSI and HRA; new/brought forward funding, but proliferation of fast-turnaround pots
 - levels of infection and deaths low in initial lockdown.
 - subsequent mixed messages and variations in practice esp. on NRPF
- In Wales, easing of priority need and substantial additional funding (£50m)
- In Scotland, less dramatic intervention required because priority need abolished; but a significant rise in use of TA during the pandemic nonetheless



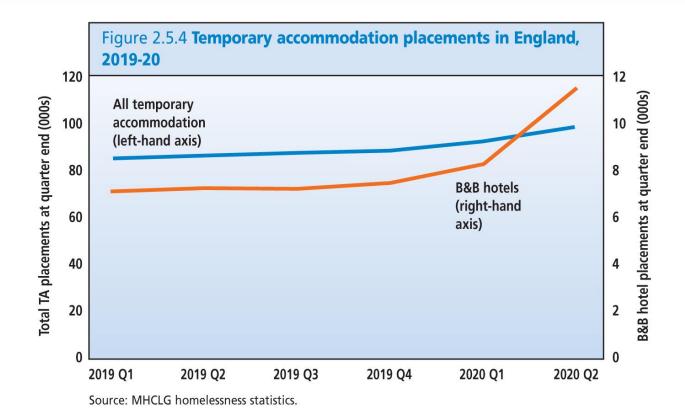
TA in England on upward trajectory





... and surges during pandemic





Post-pandemic priorities



- Effective move on from Everyone In people with NRPF
 50% in London
- Eliminate use of communal shelters half (52%) of English LAs had some dormitory-style shelters prepandemic: will there now be a decisive shift away?; or expansion associated with the 2024 rough sleeping target?
- Aggressive preventative action to head off a widely anticipated 'spike' in homelessness cases as evictions moratoria, furlough schemes and benefit enhancements are withdrawn/end





Social housing investment

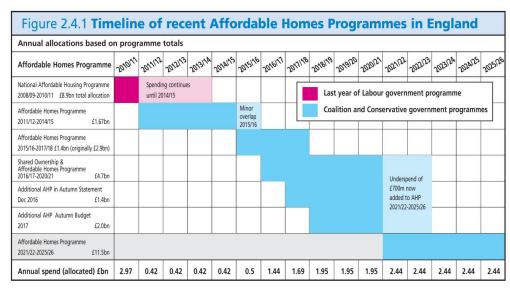


How does the new AHP compare with previous programmes?



"Biggest investment level for a decade"

- Correct 5 x level of 'austerity' years
- But last year of Labour's programme was significantly bigger
- "New money" is £11.5 billion
- Takes forward £700m unspent from previous AHP
- £400m is being "repaid" from earlier emergency post-Grenfell spending



Source: Author calculations.

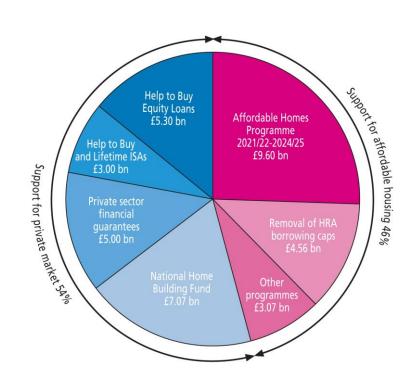
Note: Annual allocations are based on original or amended programme totals (not outturn spending).

How does it compare with government support for the private market?



UKHR regularly analyses government support for housing investment across the board:

- Previous analysis in England has shown a
 75:25 split private market v affordable
- New analysis focussing only on SR2020 period – shows a more favourable 54:46 spilt
- But remains in contrast to rest of UK:
 - Scotland 70:30
 - Wales 80:20
 - Northern Ireland 100:0



Social rented homes - contrast between England and Scotland



England has *lost* over 209,000 social rent units since 2012 – despite building 70k social rent units since then – because of:

- Right to buy (ended in Scotland/ Wales)
- Investing in Affordable Rent or homeownership instead of social rent
- Conversions of social rent lettings to higher, Affordable Rents.

Yet social rent in Scotland has *increased* by 25,000 units in last five years

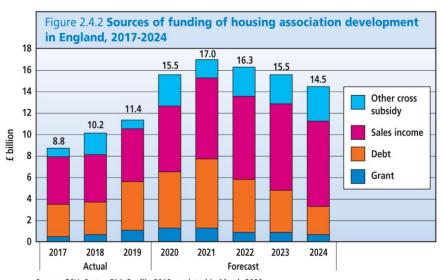


Prospects for social rented homes in England



- Grant will cover only eight per cent of HAs development costs in 2021
- The rest will come from sales, loans, cross-subsidy, rents and other sources.
- GLA aims for at least half of 2021-26 programme to be social rent units
- Government promises 32,000 social rent units outside London in 5 years
- But this is only 4k more than last 5 years
- Grant still subject to affordability tests
 = only available in high-cost areas

Conclusion = England will continue to lose social rented stock, if more slowly



Source: RSH, Sector Risk Profile 2019, updated in March 2020.



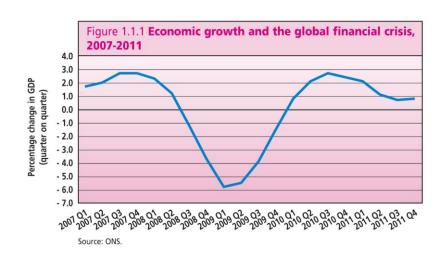
Building back better: Lessons from the Lost Decade



Responses to Global Financial Crisis



- GFC created by combination of global context ("wall of money") and institutional failure.
- Short-term responses included:
 - Fiscal and monetary expansion
 - Bank rescues
 - Measures to support housing market
 - Strategy to avoid full housing market "correction"
- Restorative measures:
 - Macro and micro-prudential regulation
 - Balance sheet restrictions
 - Affordability tests
 - Explicitly <u>not</u> conceived as being housing policy.



The context of housing policy after the GFC



- Austerity + low productivity + low wage growth
- Loose monetary policy and Quantitative Easing
- → changing the terms of housing –
 i.e. how the system operates
 - Gaps in safety net (LHA)
 - Ultra cheap credit, access to which is restricted



Housing policy response



- "Somewhere over the rainbow" approach to affordability/ supply –
 - i.e. adoption of a particular analysis without doing much about it
- Supporting housebuilding industry which remains unreformed
- Help to Buy as universal sticking plaster
- Inconsistent approach to social rental housing
- A "better yesterday" with Right to Buy
- Unreformed private rental sector

Conclusion = Lost Decade



What Building Back Better might look like



- Context of monetary policy and housing supply demand reform of land and property tax
- Enhanced role of state in housing supply
- Rethink role of rental housing
- Mend income safety net
- Steps to end homelessness



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